

Sourcing Gurus to present at the IAOP 2010 Outsourcing Tools & Technology Symposium

Join Mike Wind, President - Sourcing Gurus (a Systems Plus Company) and Sahal Laher, Division CIO, Collective Brands Inc. - Performance + Lifestyle Group for a cutting edge presentation on [Relationship Management Scorecard](#) on Monday, October 25, 2010 at "IAOP 2010 Outsourcing Tools & Technology Symposium" at the campus of Symantec Corporation in Mountain View, CA.

About The 2010 Outsourcing Tools & Technology Symposium

The symposium is dedicated to understanding "how to leverage advanced tools and technologies to improve outsourcing and shared service center performance". Leading users and providers will share their experiences and best practices in the use of tools and technologies to improve the value from outsourcing and/or shared services. Leading tools providers in the industry will present how their advanced technologies can be put to work quickly and affordably to enhance outsourcing value to your organization.

Mike Wind, President - Sourcing Gurus (a Systems Plus Company) will deliver a presentation on "How to measure the value of a Managed Services Offering using a scorecard framework". Attendees will learn how to capture the "Value of IT" and articulate it to their internal business partners.

Sahal Laher, Division CIO, Collective Brands Inc. - Performance + Lifestyle Group will present a user case study on "How the use of dashboards and other tools & technologies are enabling improved outsourcing governance". Sahal will share his experience on how he has used "Relationship Management Scorecard" to optimize and manage the financial performance, quality of services delivered and overall vendor governance of the outsourcing relationship.

Participants will receive valuable insight into how they can implement "Relationship Management Scorecard" tool to effectively manage their outsourcing relationships with providers of complex, outsourced services.

[Relationship Management Scorecard](#) is a framework encompassing all the elements of the outsourcing relationship: Financial, Delivery, Customer Satisfaction, and Resource Productivity. It provides a clear line of sight between business objectives and the critical Managed Services delivery items and showcases a quantitative and qualitative view of the outsourcing relationship health.

If you would like to schedule a time to meet with Mike Wind while you attend the Forum, [click here](#) to e-mail us.

How to Register

For more information on the 2010 Outsourcing Tools & Technology Symposium or to enroll [click here](#)

About Mike Wind

Mike currently serves as the President of Sourcing Gurus, a Systems Plus, Inc. Company. He oversees the deployment and install base for the Sourcing Gurus Relationship Scorecard. Mike also serves as the Chief Information Officer (CIO) for Lucidity Consulting Group, a premier Oracle consulting partner. Mike's previous experience includes IT Leadership for Collective Brands, Inc, a \$3.5Billion retailer and wholesaler based in Topeka, KS. During this time, Mike set up the Vendor Management Office for CBI and established the outsourcing relationship governance.

About Sahal Laher

Sahal is responsible for establishing and implementing technology enabled business strategies and solutions for the Collective Brands Performance + Lifestyle Group (PLG). PLG is a leading provider of performance and lifestyle brands including Saucony®, Sperry Top-Sider®, Keds®, and Stride Rite®. Sahal works closely with the Collective Brands executive leadership team in delivering an IT strategy that supports PLG's growth by integrating the overall supply chain across brands and geographies.

About Systems Plus Solutions

Systems Plus Solutions is an ISO 9001:2000 Certified IT Services and Solutions Provider with experience in developing, implementing and supporting IT solutions for clients in over 20 countries across Europe, Asia and North America. For more information, visit www.systems-plus.com

About Sourcing Gurus

Sourcing Gurus is an India-based, boutique Advisory firm offering end to end consulting for IT, BPO and Infrastructure Outsourcing initiatives. We bring insight, objectivity and local knowledge to enhance results for successful outsourcing initiatives. Sourcing Gurus supports Organizations through the complex layers of decisions and engagements with Vendors, helping to put their plans into action and deliver results.

Sourcing Gurus also provides companies with the processes, tools and technology necessary to build world-class vendor management capabilities through our [Relationship Management Scorecard Tool](#). For more information, visit www.sourcinggurus.com

About The International Association of Outsourcing Professionals (IAOP)

The International Association of Outsourcing Professionals® (IAOP®) is the global, standard-setting organization and advocate for the outsourcing profession. With more than 100,000 members and affiliates worldwide, IAOP helps companies increase their outsourcing success rate, improve their outsourcing ROI, and expand the opportunities for outsourcing across their businesses. To learn more, visit www.outsourcingprofessional.org